

VIRTUAL AGENT TRAINING SERIES SCHEDULE

Series Dates: March 31, 2020 – May 12, 2020
Every Tuesday from 1:00 p.m. – 2:00 p.m. ET

March 31, 2020	Owning Your SOI: Creating Leads & Providing Value
April 2, 2020	Residential Economic Issues & Trends Forum <i>Lawrence Yun, Chief Economist, National Association of REALTORS</i> <i>*Note: Special Session offered to BHGRE Network. Session takes place on Thursday, April 2, 2020. Separate invite and dial in will be communicated.</i>
April 7, 2020	Mastering Objections in a Changing Market
April 14, 2020	Stay Inspiring in Difficult Times
April 21, 2020	Leveraging Social Media to Win
April 28, 2020	Earning More Business Through Your Value Prop
May 5, 2020	Winning the Listings (Listings Part 1) Takeaway
May 12, 2020	5 Creative Ways to Sell Your Listing (Listings Part 2)

Add weekly series to your calendar

[Click here](#) to download the weekly call schedule to your calendar.

- After clicking the link, you will see a download box at the bottom of your screen.
- Open the meeting download, then click Save & Close.
- The series of meetings should now appear on your calendar.

For additional assistance, please email Amy Chorew at <mailto:Amy.Chorew@bhgre.com>.